

BUSINESS/PERSONAL AIRCRAFT INDUSTRY - SEPTEMBER UNIT SHIPMENTS

	Sept. 82	Cal. Year	Fisc. Year		Sept. 82	Cal. Year	Fisc. Year
BEECH AIRCRAFT CORP.				AVIONS MARCEL DASSAULT			
• Single-Engine				• Multi-Engine			
BE-C23 Sundowner	0	15	26	AD-My.10 Falcon	0	8	12
BE-A24R Sierra	1	12	14	AD-My.20 Falcon	0	5	10
BE-F33A Bonanza	5	19	34	AD-My.50 Falcon	3	30	38
BE-V35B Bonanza	1	12	17	Total	3	43	50
BE-A36 Bonanza	5	56	117				
BE-A36TC Bonanza	5	50	53	EMBRAER			
BE-77 Skipper	3	9	16	• Single-Engine			
• Multi-Engine				EMB-200	0	17	20
BE-855 Baron	2	13	23	EMB-201 Ipanema	5	6	6
BE-E55 Baron	0	2	2	EMB-710 Cariooca (PA-28-235 Dakota)	0	9	13
BE-SB Baron	2	25	54	EMB-711 Corisco (PA-28RT-201 Arrow)	0	24	25
BE-S8P Baron	3	18	33	EMB-712 Tupi (PA-28-181 Archer II)	0	9	12
BE-S8TC Baron	0	4	5	EMB-720 Minuano (PA-32-310 Saratoga)	0	9	11
BE-860 Duke	0	4	10	EMB-721 Serfanejo (PA-32R-301 Saratoga)	0	12	14
BE-76 Duchess	1	15	18	• Multi-Engine			
BE-C90 King Air	4	29	48	EMB-110	1	27	49
BE-F90 King Air	0	22	34	EMB-121 Xingu	1	7	9
BE-C99 Commuter	2	18	32	EMB-810 Seneca II	4	27	34
BE-B100 King Air	0	6	11	EMB-820 Chieftain	0	1	3
BE-200 Super King Air	3	81	135	Total	11	148	196
BE-200 Super King Air C	0	8	12				
BE-200T King Air	0	8	10	ENSTRON			
Total	37	426	704	• Helicopter			
Manufacturers net billing - \$15,083,306				F28F	*	*	2
				F28C-II	*	*	0
BRITISH AEROSPACE				280C	*	*	0
• Multi-Engine				280F	*	*	1
HS-125-700 Model A	1	16	24	Total	*	*	3
HS-125-700 Model B	0	5	7				
Total	1	21	31	FAIRCHILD AIRCRAFT CORP.			
BRITTEN-NORMAN (Bembridge) LTD.				• Multi-Engine			
• Multi-Engine				Metro III	0	16	37
BN-2 Islander	*	7	13	Merlin III-C	0	4	13
BN-2T Turbo Islander	*	1	3	Merlin IV-C	1	10	16
Mark III Trislander	*	4	4	Total	1	30	66
Total	*	12	20				
CESSNA AIRCRAFT CO.				GATES-LEARJET			
• Single-Engine				• Multi-Engine			
CE-152	16	206	298	LR-25D	0	4	11
CE-A152 Aerobat	0	14	24	LR-35A	3	30	58
CE-172RG Cutlass	12	89	134	LR-55	4	37	46
CE-R172 Hawk XP	0	3	6	Total	7	71	115
CE-172 Skyhawk	24	282	457	GULFSTREAM-AMERICAN			
CE-180 Skywagon	0	1	9	• Single-Engine			
CE-182 Skylane	0	127	200	GR-164 Agcat	0	5	9
CE-182 Turbo Skylane	24	36	47	• Multi-Engine			
CE-182RG Skylane RG	3	58	73	G-47 Cougar	0	0	1
CE-182RG Turbo Skylane RG	0	18	34	GR-1159A Gulfstream III	4	19	29
CE-185 Skywagon	2	57	86	AE-900 Commander 900	1	8	18
CE-188 AGHusky	3	32	52	AE-840 Turbo Commander	0	8	18
CE-188 AGtruck	2	27	34	AE-980	1	1	3
CE-U206 Stationair 6	7	98	148	AE-1000	2	21	39
CE-TU206 Turbo Stationair 6	5	62	104	Total	8	62	117
CE-208 Stationair 8	2	20	25	Manufacturers net billing - \$44,393,000			
CE-TU208 Turbo Stationair 8	0	10	11	(Exports: 1 1000 to Venezuela and Colombia			
CE-210 Centurion	4	55	74	1 Gulfstream III to Saudi Arabia)			
CE-T210 Turbo Centurion	11	94	164	ISRAEL AIRCRAFT INDUSTRIES			
CE-P210 Pressurized Centurion	4	37	59	• Multi-Engine			
• Multi-Engine				1124 Westwind	*	18	27
CE-303 Crusader	6	113	144	Total	*	18	27
CE-310	0	1	2				
CE-T310	0	0	2	LAKE AIRCRAFT			
CE-335	0	2	3	• Single-Engine			
CE-340	2	22	29	LA-4-200 Buccaneer	2	15	25
CE-402	0*	23	40	Total	2	15	25
CE-404 Titan	3	22	26				
CE-414 Chancellor	0*	23	40	MAULE AIRCRAFT			
CE-421 Golden Eagle	3	16	34	• Single-Engine			
CE-425 Corsair	0	25	54	M-5-180C	0	0	2
CE-441 Conquest	3	32	55	M-5-235C Lunar Rocket	0	4	4
CE-500 Citation I	0	18	36	M-6-235	0	26	31
CE-550 Citation II	9	75	107	Total	0	30	37
CESSNA/REIMS AVIATION							
• Single-Engine				MITSUBISHI			
CE-F152	4	41	50	• Multi-Engine			
CE-F152 Aerobat	1	4	4	Solitaire	0	4	8
CE-F172 Skyhawk	12	55	59	Marquise	2	8	16
CE-F172 Hawk XP	0	5	5	Diamond	6	9	9
CE-F182 Reims Skylane	0	0	0	Total	8	21	33
CE-F182RG Reims Skylane RG	0	0	0				
Total	160	1,808	2,734	MOONEY AIRCRAFT CORP.			
Manufacturers net billing - \$38,158,013				• Single-Engine			
				M-20J 201	3	75	110
				M-20K 231	7	62	99
				Total	10	137	209
				(Exports: 1 231 to South Africa and Australia)			

Cessna deliveries for the 402 and 414 have been adjusted to reflect two aircraft sold to independent distributors which were later purchased by Cessna.

PIPER AIRCRAFT CORP.

• Single-Engine

	Sept. 82	Cal. Year	Fisc.† Year
PA-18-150 Super Cub	4	21	24
PA-28-161 Warrior	5	86	144
PA-28-181 Archer II	14	86	123
PA-28RT-201 Arrow IV	0	13	25
PA-28RT-201T Arrow IV	5	59	85
PA-28-236 Dakota	1	23	41
PA-32-301 Saratoga	2	26	42
PA-32-301T Turbo Saratoga	0	20	26
PA-32R-301 Saratoga SP	0	26	53
PA-32R-301T Turbo Saratoga SP	3	34	63
PA-36-375 Pawnee Brave	6	8	18
PA-38-112 Tomahawk	4	67	118

• Multi-Engine

	Sept. 82	Cal. Year	Fisc.† Year
PA-23-250 Aztec	0	0	13
PA-31-310 Navajo	0	8	14
PA-31-325 Navajo C/R	2	17	24
PA-31-350 Chieftain	2	45	88
PA-31T-501T Cheyenne I	1	8	9
PA-31T-620 Cheyenne II	1	7	10
PA-31T2-620 Cheyenne II XL	2	19	29
PA-42-720 Cheyenne III	0	12	20
PA-34-200T Seneca II	0	0	1
PA-34-220T Seneca III	14	134	209
PA-44-180 Seminole	0	3	3
PA-44-180T Seminole	1	10	15
PA-600A Aerostar	0	1	3
PA-601B Aerostar	0	1	1
PA-601P Aerostar	0	1	1
PA-602P Aerostar	2	31	31
PA-T1020	0	5	7
PA-T1020	1	5	5
PA-31-T3 T1040	70	776	1,245

Manufacturers net billing - \$11,166,000

ROCKWELL INTERNATIONAL

• Multi-Engine

	Sept. 82	Cal. Year	Fisc.† Year
RA-65 Sabreliner	0	2	4
Total	0	2	4

SHORT BROTHERS LTD.

• Multi-Engine

	Sept. 82	Cal. Year	Fisc.† Year
SRJ-CS-7 Skyvan	0	1	1
SD-3-30	0	11	14
Total	0	12	15

† Based on Oct. 1-Sept. 30 fiscal year

* Data not available from manufacturer

UNIT SHIPMENTS COMPARATIVE TREND: 20 MANUFACTURERS

	September			Cal. Year to Date			Fisc. Year to Date		
	1982	1981	1980	1982	1981	1980	1982	1981	1980
Beech	37	102	138	426	964	1,063	704	1,295	1,412
Bellanca	-	-	3	-	-	97	-	-	185
British Aerospace	1	3	3	21	24	27	31	35	36
Britten-Norman	*	7	2	*	25	25	*	39	42
Cessna	160	529	527	1,808	3,754	4,828	2,374	5,331	6,939
Dassault	3	8	0	43	65	38	60	87	49
Embraer	11(7)	11(7)	40(7)	148(57)	155(60)	276(62)	196(84)	275(94)	459(104)
Enstrom	8	1	5	*	39	36	3	51	36
Fairchild	1	7	9	30	49	63	66	78	85
Gates	7	13	10	71	94	82	115	132	115
Gulfstream	8	14	4	65	251	96	199	341	147
Israel	*	*	3	18	28	25	27	38	29
Lake	2	3	6	15	43	63	25	59	91
Lockheed	-	-	0	-	-	4	-	-	5
Maule	0	5	4	30	37	50	37	57	63
Mitsubishi	8	6	9	21	31	44	33	42	63
Mooney	10	33	29	137	262	258	209	336	361
Piper	70	228	277	776	2,026	2,330	1,245	2,650	3,232
Rockwell	0	4	20	2	38	116	4	47	158
Short	0	1	0	12	12	25	15	17	26
TOTALS	322	971	1,056	3,537	7,802	9,332	5,231	10,729	13,178

Parentheses show actual Embraer deliveries, not including aircraft kits.

* Enstrom figures reflect only deliveries before 1982

* Figures are not available from the manufacturer.

Fiscal Year: Oct. 1 through Sept. 30.